

WELCOMING REMARKS

DR CERI POWELL

MANAGING DIRECTOR BRUNEI SHELL PETROLEUM COMPANY SDN BHD

i-USAHAWAN PROGRAMME CONTRACT SIGNING CEREMONY

Wednesday, 6 March 2019,

Main Auditorium Level 1

Design and Technology Building

Yang Mulia Tuan Haji Zolkiflee bin Haji Abdul Karim, Permanent Secretary
(Manpower) at Ministry of Manpower, Energy and Industry

YM Pg Shamhary bin Pg Dato Paduka Hj Mustapha

Managing Director Brunei Shell Marketing

Mr John Cook

Managing Director of Brunei Gas Carriers

i-Usahawan Entrepreneurs, Colleagues,

Distinguished guests, Ladies and Gentlemen

Good morning and Salam Sejahtera;

First and Foremost, I would like to thank the Ministry of Energy, Manpower and Industry for hosting today's contract signing ceremony. It marks an important

milestone for the i-Usahawan programme, a youth entrepreneur development initiative by the Ministry, as we officially award i-Usahawan contracts to three companies who have successfully gone through a rigorous tendering process.

Secondly, it is a proud moment for these three budding entrepreneurs who are signing their first contract with Brunei Shell Petroleum and Brunei Gas Carriers. After today, you will officially be our Business Partners. So welcome to the family.

Brunei Shell Petroleum is proud to be part of this exciting initiative, specifically being referenced in the Titah of His Majesty the Sultan and Yang Di-Pertuan of Brunei Darussalam's National Youth Day in 2018. The vision is to boost economic growth by encouraging small, new Bruneian entrepreneurs to penetrate the local and regional markets.

And we are proud that our mission and strategy is aligned with His Majesty's vision. BSP's mission remains to Fuel Brunei's Future. As we celebrate our 90th Anniversary, we remain committed to contribute to the growth and development of the nation and our community for decades to come. That is why People and Country is a key priority for BSP. It is key for the sustainable development of Brunei in the nation's journey to realise Wawasan Brunei 2035. And for this very reason, we will continue our significant efforts to develop the capacity and capability of local talent and Bruneian businesses.

We have always been a pioneer, an innovator, a "company of firsts". BSP has been leading the global industry and continues to explore innovative ways to grow its business and powers more Bruneian innovation. Today we will witness

another first for BSP. We are awarding the first contract under the i-Usahawan programme. And it is a really important contract - providing Canteen and Vending Machines Services at BSP's Headquarters. As important as it is for BSP to fuel Brunei's future, this vendor holds the very important task of fuelling me and my fellow colleagues, providing us with quality Makan, so that we too will operate at our most optimum!

We hope that this opportunity given to i-Usahawan vendors will encourage you and give the exposure needed to pursue contracts in other Local Business Development quadrants such as basic and development. We also hope that with your ambitious mindset, coupled with mentorship and guidance by experienced Brunei Shell Joint Venture employees, that you will become leaders in your own field of expertise. Our hope is that through this partnership, you will become the next success story and become best of the best in your respective field, putting Brunei's name in the international arena.

The success of i-Usahawan contracts is essential in ensuring we have a pool of local companies ready to be developed and that are ready to take on more technically challenging and bigger contracts.

I end with a quote for you, our new business partners. A quote from Walt Disney ... "All our dreams can come true, if we have the courage to pursue them!"

So, from dream to reality today ... Heartiest congratulations for your exciting entrepreneurial future.

Thank you