



شريك ميپف بروني شيل سنديرين برحد

Brunei Shell Petroleum Co Sdn Bhd
Jalan Utara, Panaga
Seria KB3534
Negara Brunei Darussalam
Website: www.bsp.com.bn

Tel: +673 3373999
Fax: +673 3372040

20 May 2026

Dear Sir/Madam,

Market Sounding and Expression of Interest - Workshop, Repair and Associated Services

Brunei Shell Petroleum Co. Sdn Bhd (BSP) is undertaking a market sounding exercise to engage with the industry and to gather market intelligence on the availability, capability, and maturity of service providers for **Workshop, Repair and Associated Services** within the local and regional market.

The objective of this exercise is to enhance BSP's understanding of current market capabilities, capacity, and development readiness, and to support procurement planning, contract strategy development, and alignment with local capability development initiatives. As part of this market sounding, companies are invited to submit an Expression of Interest (EOI) to provide non-binding market information relevant to this scope of services.

This exercise does not constitute a tender, pre-qualification, and no shortlisting or exclusion of vendors will be conducted as part of this market sounding. Information gathered will be used to support market understanding and procurement planning.

Engagement in any subsequent pre-qualification exercise will be carried out separately under formal invitation, in accordance with BSP governance processes, and may be limited to companies that have participated in this market sounding and/or are registered in BSP's SMART system at the relevant time.

Scope of Work:

The following services under this Eoi includes, but is not limited to, the following:

No.	Scope	Description
1	Background & Objectives	Provide integrated in-country workshop services to improve equipment reliability, reduce repair turnaround time, and support safe, sustainable operations.
2	Contract Characteristics	Services shall be provided on an ad-hoc call-off basis in compliance with Company standards, with no guaranteed workload.
3	Mechanical, Electrical & Instrumentation Equipment Services	Provide repair, maintenance, refurbishment, overhaul, rewind, testing, calibration, certification services for rotating and static mechanical equipment, supply / repair of associated spare parts, LV/MV electrical motors / switchboards, Ex-certified assets, and associated electrical, process measurement instruments (pressure, temperature, flow, level), control, process, fiscal, and allocation metering systems, lifting, and test equipment, including full traceability where applicable.
4	Valve Services	Provide overhaul, maintenance, testing, calibration including onsite support where applicable, certification, and associated services for manual, control, safety relief, ESD, and choke valves, including actuators and accessories.
5	Machining, Fabrication & Surface Protection Services	Provide precision machining, fabrication, welding, blasting, coating, corrosion protection, and component manufacturing services to support equipment



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		repair, refurbishment, dimensional restoration, and service life extension activities.
6	Supporting & Enabling Services	Provide logistics, emergency response, technical advisory, training, OEM coordination, repair-and-return support, and other enabling services as required for the execution of the Work.
7	Quality, Safety & Compliance	Comply with applicable Company standards, statutory requirements, and relevant industry quality and safety standards.
8	Personnel & Competency	Provide competent and suitably qualified personnel appropriate to the scope of services.
9	Piping, Pipeline & Mechanical Repair Services	Provide piping and pipeline repair services, including installation, repair, and refurbishment of PLIDCO® clamps and equivalent mechanical connectors, as well as associated mechanical repair works.
10	Advanced & Emerging Capabilities	Provide advanced repair and manufacturing capabilities, including additive manufacturing / 3D printing for repair parts, tooling, and engineered components where applicable.

Company Criteria:

	Accreditation & Certification Requirements	Accredited, approved, or licensed workshop facilities, including OEM or equipment manufacturer authorisation where applicable, for repair, overhaul, and testing of Mechanical, Instrumentation, and Electrical equipment
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Local Business Development (LBD)

Brunei Shell Joint Venture (BSJV) Companies' LBD requirements are in line with the LBD Directives as issued by the Department of Energy (DOE). This scope falls under the **Development** Quadrant of the LBD Framework.

- EoI is open for **LOCAL** companies only;
- The owners of the company must actively participate in its management and day to day running of the business;
- Target for recruitment and development of suitably qualified Bruneian staff, including graduates will be part of Tender / Contract.
- Development of local capabilities through active participation by local company or through forming partnership with international companies,
- To increase spend in country either through full or co-ownership of capital assets between the local partners/joint ventures and increased sub-contracting to other smaller local companies.

Regional service providers are invited to participate in this EOI primarily to:

- Identify specialised capabilities not currently available locally,
- Support potential technology transfer or partnership models with local workshops, and
- Provide temporary capacity supplementation where local capability is demonstrably insufficient.

Long-term execution is expected to prioritise local workshop development, subject to capability readiness and commercial viability



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Registration of Vendor in SMART system

- Kindly register your company under **Work Category: Workshop Services, Onshore** by 2 weeks after Eol Deadline
- For non-BSJV registered vendor, please refer to <https://www.bsp.com.bn/main/icv/doing-business-with-bsjv/getting-registered> for further information on how to register with BSJV.
- For details on Work Category and Product Group, please refer to: <https://www.bsp.com.bn/main/icv/doing-business-with-bsjv/local-business-development/products-and-services>. For existing BSJV vendors, please ensure that your company details are updated online in Smart By GEP.
- Acceptance of your company registration shall be in compliance to our registration checklist and criteria

For any SMART registration-related queries, kindly email to: bsp-scm13-vendor-registration@bsp-shell.bn.

For any Eol related queries, kindly email: a.hajibujang@bsp-shell.bn

Kindly fill in the questionnaire attached herein and indicate your acceptance by ticking (✓) in the respective boxes no later than **(3rd JUNE 2026 4.30pm)** via the [BSP ICV Website](#).

This Expression of Interest shall not be deemed to be an invitation to tender. BSP shall have the right and sole discretion to reject any part or all of the response made by the Contractor. BSP shall have the right and sole discretion to determine the bidders for this tender. This letter serves solely for the purpose of obtaining Expressions of Interest and shall neither in any way be construed as to create any legal obligation on the parties responding to this advertisement nor mentioned herein. Expenses incurred in connection to this shall be borne in its entirety by the interested parties.

Yours faithfully,

For **BRUNEI SHELL PETROLEUM COMPANY SENDIRIAN BERHAD**

Muhammad Amir Salman Bin Hj Bujang
Supply Chain Executive



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APPENDIX 1 – Future Pre-Qualification Interest (Optional)

Participation in this market sounding is intended to support BSP's market understanding and to identify companies for engagement in subsequent procurement stages. Invitations to any future pre-qualification exercise may be issued to companies that have participated in this market sounding and/or are registered in BSP's SMART system at the relevant time. Any such future exercise will be conducted under a separate formal invitation, with defined eligibility criteria, evaluation methodology, and governance approvals

Your reference: Expression of Interest - Workshop and Associated Services

Date:

Reference is made to your letter with regards to reference service.

We confirm that (Kindly tick (✓) in the box below):

<input type="checkbox"/>	We would like to participate in the future pre-qualification exercise
<input type="checkbox"/>	We are not interested to participate

Company Name	
Contact Person Name	
Position Held	
Signature	
Date	
Address	
Phone number	
Email address	



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APPENDIX 2 - EXPRESSIONS OF INTEREST FOR WORKSHOP, REPAIR AND ASSOCIATED SERVICES

1. Please list down the details of all owners of your company:

Full Name	I/C Number and/or Sijil Kerakyatan (SK) /Akuan Kerakyatan (AK)	I/C Colour	Rakyat Jati/Local/ Non-Local ¹

2. Please complete this section by ticking YES or NO:

		Yes	No
1	Are you willing to comply with all applicable laws and regulations of Brunei Darussalam, including Government of Brunei Darussalam’s National Retirement Scheme (SPK) requirements effective on 15th July 2023?		
2	Please confirm that the owners of your company are actively managing the day-to-day operations of your company. (Kindly provide owner’s details in table ‘A’ provided below)		
3	Have you or any of your key personnel worked for BSJV Companies in the last 2 years? (If ‘YES’ Kindly provide details in table ‘B’ provided below)		

A. Kindly provide owner details in the table below:

Full Name	% of Shares	Actively Managing Company’s Operation (Y/N)	Position	Availability of Corporate Bank Account (Y/N)	Authorised Signatories (Y/N)

¹ Rakyat Jati – Brunei Citizens belonging to one of the indigenous group of the Malay race, namely, Belait, Bisayah, Brunei, Dusun, Kedayan, Murut or Tutong
 Local – Brunei Citizens means subjects of His Majesty the Sultan and Yang Di-Pertuan holding a Brunei Yellow IC
 Non-Local – Not ‘Bumiputra’ and ‘Local’
 Authorised Signatories – any individual with financial authority to the Company’s corporate bank account.



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B. Please provide Ex-BSJV details (who worked for BSJV Companies in the last 2 years) in the table below:

Full Name	Position in Tenderer's Company	Involvement in Existing Eol/Tender (i.e. Tender Preparation; Contract Execution; etc)	Year Left BSJV Company	Job Title, Indicator, Department

I, hereby, declare that all the information provided herein is accurate and acknowledge that BSJV companies reserve the right to exclude my Company from any subsequent tenders, should there be any deviations to such information.

Signature : _____

Dated this _____ day of _____, 202

Name : _____

Position Held : _____

Contact No. : _____ (O)

: _____ (M)

Email : _____

Duly authorised to sign Eols for and on behalf of:

.....

..... (Registered Address)



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APPENDIX -3 – WORKSHOP SERVICES CAPABILITY MAPPING

Interested parties are requested to complete Appendix 2 (**submit in EXCEL FORMAT**) and provide the requested company information, capability details, relevant experience, and supporting documents for BSP's review.

No.	Service Category	Specific Services Offered	Main / Core Business Please tick (✓)	In-House Capability (Yes/No)	Existing Technical Partner (Yes/No)	Name of Existing Technical Partner (if any)	Requires New Technical Partner? (Yes/No)	Remarks / Notes
1	Mechanical (Static & Rotating)	Repair, overhaul, servicing, testing						
2	Instrumentation & Control	Control valves, ESD valves, actuators						
3	Instrumentation & Control	Metering / allocation metering systems						
4	Electrical	LV / HV motors, switchboards						
5	Piping & Pipeline	Pipeline repair, PLIDCO clamp works						
6	Valves	Valve repair, refurbishment, testing						
7	Fabrication & Machining	Fabrication, precision machining						
8	Calibration Services	Pressure, temperature, flow, level						
9	Spare Parts Supply	OEM / non-OEM repair spares						
10	Advanced / Emerging	3D printing / additive manufacturing						



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Local Capability & Workforce Profile (Brunei Darussalam)

Service / Discipline	Relevant to Your Scope (☑)	Total Workforce Supporting This Service (Nos.)	No. of Bruneian Nationals	% Local (Bruneian) Workforce	Remarks (e.g. roles, skill level, mobilization model)
Mechanical – Static Equipment	<input type="checkbox"/>				
Mechanical – Rotating Equipment	<input type="checkbox"/>				
Instrumentation – Valves & Actuators	<input type="checkbox"/>				
Instrumentation – Metering / Allocation	<input type="checkbox"/>				
Electrical – LV Equipment	<input type="checkbox"/>				
Electrical – HV Equipment / Motors	<input type="checkbox"/>				
Piping & Pipeline Services	<input type="checkbox"/>				
Valve Repair & Testing	<input type="checkbox"/>				
Fabrication	<input type="checkbox"/>				
Machining	<input type="checkbox"/>				
Calibration Services	<input type="checkbox"/>				
Advanced / Emerging (e.g. 3D Printing)	<input type="checkbox"/>				

A. Mechanical Equipment (Static & Rotating)

Facility / Capability	Local Facility in Brunei	In-House	Existing Technical Partner	Requires New Technical Partner	Facility Specification / Description
Heavy-duty workshop bays	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	e.g. bay size, max equipment weight
Overhead cranes / lifting facilities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	e.g. 10T / 20T / 50T
Rotating equipment test benches	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	e.g. pump / motor type & rating
Dynamic balancing machine	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	e.g. ISO grade, rotor size
Hydraulic / pneumatic test rigs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	e.g. max pressure
Strip-down & assembly areas	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	



B. Instrumentation & Control (Valves, ESD, Metering)

Facility / Capability	Local Facility in Brunei	In-House	Existing Partner	New Partner Required	Facility Specification / Description
Control valve workshop	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	e.g. valve size range
Valve test benches (hydro / pneumatic)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	e.g. pressure rating
Actuator test & stroking rigs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	e.g. electric / pneumatic
Meter calibration benches	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	e.g. flow range
Clean instrument assembly room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Instrument flushing facilities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

C. Electrical (LV / HV, Motors, Switchboards)

Facility / Capability	Local Facility in Brunei	In-House	Existing Partner	New Partner Required	Facility Specification / Description
Electrical repair workshop	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Motor rewind facilities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	e.g. kW / voltage
Motor baking ovens	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
HV testing rooms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	e.g. IR / hipot limits
Switchboard assembly & testing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	LV / HV
Load bank testing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	kW rating

D. Piping, Pipeline & PLIDCO Services

Facility / Capability	Local Facility in Brunei	In-House	Existing Partner	New Partner Required	Facility Specification / Description
Pipe fabrication yard	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	diameter/material range
Welding stations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	GTAW/SMAW/FCAW
Pipe rolling & bending machines	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
PLIDCO clamp capability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	size & pressure
Hydrostatic test bays	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	max test pressure
NDT access	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	RT/UT/MPI/DPI



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E. Valve Repair & Testing

Facility / Capability	Local Facility in Brunei	In-House	Existing Partner	New Partner Required	Facility Specification / Description
Valve strip & assembly area	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Valve lapping machines	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
API / ASME pressure testing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	size/pressure
Actuator calibration benches	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Approve Safety Relief Valve Test Bench	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Meeting BSP and API requirement
OEM-specific tooling	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	specify OEM

F. Fabrication & Machining

Facility / Capability	Local Facility in Brunei	In-House	Existing Partner	New Partner Required	Facility Specification / Description
CNC lathes	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	swing/length
CNC milling machines	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	axis/type
Boring / grinding machines	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Fabrication platforms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Heat treatment facilities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
PMI / material traceability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

G. Calibration Services

Facility / Capability	Local Facility in Brunei	In-House	Existing Partner	New Partner Required	Facility Specification / Description
Pressure calibration benches	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	range & accuracy
Temperature calibration rigs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Flow calibration systems	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Level calibration facilities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
ISO-traceable master instruments	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

H. Advanced / Emerging Capabilities

Facility / Capability	Local Facility in Brunei	In-House	Existing Partner	New Partner Required	Facility Specification / Description
3D printing / additive manufacturing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	metal/polymer
Reverse engineering / CAD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Post-processing / heat treatment	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
QA / inspection for printed parts	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Other					