



شريك ميپف بروني شيل سنديرين برحد

Brunei Shell Petroleum Co Sdn Bhd  
Jalan Utara, Panaga  
Seria KB3534  
Negara Brunei Darussalam  
Website: www.bsp.com.bn

Tel: +673 3373999  
Fax: +673 3372040

25<sup>th</sup> May 2026

Dear Sir/Madam,

**Invitation for 'Expressions of Interest and Pre-Qualification' for Provision of Mobile Cranes**

Brunei Shell Petroleum Co. Sdn Bhd and Brunei LNG Sdn Bhd are seeking Expressions of Interest (Eol) and Pre-Qualification from companies for the **Provision of Mobile Cranes**.

**Tender Scope:**

This scope is essential to support operation in terms of providing land logistics support with timely identification of requirements, coordination, reliable delivery of sustainable logistics expertise and resources throughout BSP and BLNG.

The scope/service shall include but not limited to the following:

- Provide the required personnel and equipment/vehicles on continuous and call-off hire
- Provide the supervision, HSSE Officer and administration team for the management of the contract
- Fit-for-purpose equipment and associated materials
- Fit-for-purpose workshop, storage facilities that supports equipment maintenance activities
- Execute the work in accordance to BSP's and BLNG's standard, procedures, processes and guideline specified in the contract document
- Execute any other work of a similar nature as directed by BSP's and BLNG's representative

**Local Business Development (LBD)**

Brunei Shell Joint Venture (BSJV) Companies' LBD requirements are in line with the LBD Directives as issued by the Department of Energy (DOE). This scope falls under the **Basic** Quadrant of the LBD Framework.

- Eol is open for **Rakyat Jati** companies only;
- The owners of the company must actively participate in its management and day to day running of the business;
- Target for recruitment and development of suitably qualified Bruneian staff, including graduates will be part of Tender / Contract.

**Tender/Contract Schedule**

- Planned Tender Date: July 2026 (Tentative)
- Contract Duration: 10 years (with 5 years extension options)

**Registration of Vendor in SMART system**

- Kindly register your company under **Lifting Equipment** by **11<sup>th</sup> June 2026**



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- For non-BSJV registered vendor, please refer to <https://www.bsp.com.bn/main/icv/doing-business-with-bsjv/getting-registered> for further information on how to register with BSJV.
- For details on Work Category and Product Group, please refer to: <https://www.bsp.com.bn/main/icv/doing-business-with-bsjv/local-business-development/products-and-services>. For existing BSJV vendors, please ensure that your company details are updated online in Smart By GEP.
- Acceptance of your company registration shall be in compliance to our registration checklist and criteria

For any SMART registration-related queries, kindly email to: [bsp-scm13-vendor-registration@bsp-shell.bn](mailto:bsp-scm13-vendor-registration@bsp-shell.bn).

For any Eol related queries, kindly email: [k.shahminan@bsp-shell.bn](mailto:k.shahminan@bsp-shell.bn)

Please complete **Appendix 1** should you have cranes available in Brunei. If not, kindly proceed with **Appendix 2**. You may provide responses to both sections if applicable.

Additionally, please complete the questionnaires attached herein and indicate your acceptance by ticking (✓) in the respective boxes no later than **11<sup>th</sup> June 2026** via the [BSP ICV Website](#).

This Expression of Interest shall not be deemed to be an invitation to tender. **BSP and BLNG** shall have the right and sole discretion to reject any part or all of the response made by the Contractor. **BSP and BLNG** shall have the right and sole discretion to determine the bidders for this tender. This letter serves solely for the purpose of obtaining Expressions of Interest and shall neither in any way be construed as to create any legal obligation on the parties responding to this advertisement nor mentioned herein. Expenses incurred in connection to this shall be borne in its entirety by the interested parties.

Yours faithfully,

For and on behalf of **BRUNEI SHELL PETROLEUM COMPANY SENDIRIAN BERHAD**

*Khaliesah*

**Dk Khaliesah Pg Shahminan, SCM/242**  
**SCE Marine**



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### **EXPRESSIONS OF INTEREST FOR PROVISION OF MOBILE CRANES**

1. Please list down the details of all owners of your company:

Full Name	I/C Number and/or Sijil Kerakyatan (SK) /Akuan Kerakyatan (AK)	I/C Colour	Rakyat Jati/Local/ Non-Local <sup>1</sup>

2. Please complete this section by ticking YES or NO:

		Yes	No
1	Are you willing to comply with all applicable laws and regulations of Brunei Darussalam, including Government of Brunei Darussalam's National Retirement Scheme (SPK) requirements effective on 15th July 2023?		
2	Please confirm that the owners of your company are actively managing the day-to-day operations of your company. (Kindly provide owner's details in table 'A' provided below)		
3	Have you or any of your key personnel worked for BSVJ Companies in the last 2 years? (If 'YES' Kindly provide details in table 'B' provided below)		

A. Kindly provide owner details in the table below:

Full Name	% of Shares	Actively Managing Company's Operation (Y/N)	Position	Availability of Corporate Bank Account (Y/N)	Authorised Signatories (Y/N)

B. Please provide Ex-BSJV details (who worked for BSVJ Companies in the last 2 years) in the table below:

<sup>1</sup> Rakyat Jati – Brunei Citizens belonging to one of the indigenous group of the Malay race, namely, Belait, Bisayah, Brunei, Dusun, Kedayan, Murut or Tutong  
Local – Brunei Citizens means subjects of His Majesty the Sultan and Yang Di-Pertuan holding a Brunei Yellow IC  
Non-Local – Not 'Bumiputra' and 'Local'  
Authorised Signatories – any individual with financial authority to the Company's corporate bank account.



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Full Name	Position in Tenderer's Company	Involvement in Existing Eol/Tender (i.e. Tender Preparation; Contract Execution; etc)	Year Left BSJV Company	Job Title, Indicator, Department

I, hereby, declare that all the information provided herein is accurate and acknowledge that BSJV companies reserve the right to exclude my Company from any subsequent tenders, should there be any deviations to such information.

Signature : \_\_\_\_\_

Dated this \_\_\_\_\_ day of \_\_\_\_\_, 202

Name : \_\_\_\_\_

Position Held : \_\_\_\_\_

Contact No. : \_\_\_\_\_ (O)

: \_\_\_\_\_ (M)

Email : \_\_\_\_\_

Duly authorised to sign Eols for and on behalf of:

.....

..... (Registered Address)



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**APPENDIX 1 – INFORMATION REQUIRED**

Companies are requested to provide details of **fit-for-purpose mobile cranes that are currently available in Brunei** and compliant with BSP and regulatory requirements.

All cranes shall:

- Be roadworthy and compliant with **Brunei Road Traffic Regulations**
- Meet BSP minimum technical and safety standards
- Be capable of successfully undergoing BSP audit or assessment, with the expectation of **zero major or minor non-conformance findings**

The table below outlines BSP’s and BLNG’s minimum reference standards for the types of mobile cranes of interest. Contractors are not required to provide all crane categories but should indicate those applicable.

No	Types	Age (as of 1st January 2027)	Available in Brunei (YES/NO)	Brands	Quantity available in Brunei
1	25-ton rough terrain, telescoping boom, swing cab crane, extended boom to 30+ meter	< 15 years			
2	35-ton rough terrain, telescoping boom, swing cab crane	< 15 years			
3	50-ton all terrain, telescoping boom, crane	< 20 years			
4	70-ton all terrain, telescoping boom, crane	< 20 years			
5	100-ton all terrain, telescoping boom, crane	< 20 years			
6	160-ton all terrain, telescoping boom, crane	< 25 years			
7	200-ton to 300-ton all terrain, telescoping boom, crane	< 25 years			
8	500-ton all terrain, telescoping boom, crane	< 25 years			

**Operator Availability**

Please list the number of employees you employ in the following roles:

Role/Skill	No. of employees
Senior Lifting Competent Person (SLCP)	
Person In Charge (PIC)	
Banksman	
Riggers & Slings	
Operator	



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## **APPENDIX 2 – QUESTIONNAIRE FOR CONTRACTORS WITHOUT CRANES AVAILABLE IN BRUNEI**

If you do not currently have mobile cranes available in Brunei, please respond to the following questions to assist BSP and BLNG in understanding potential mobilization options and future planning.

1. Mobilization Lead Time
  - What is the typical mobilization lead time to bring cranes into Brunei?
  - What are the logical steps and estimated timelines?
2. Compliance and Certification
  - Are your cranes compliant with Brunei Road Traffic Regulations and BSP standards?
  - Can you provide valid load test certificates and operator licenses?
3. Technical Specifications
  - Please specify the types, brands, capacities, age and condition of cranes available for mobilization
  - Are these cranes fit-for-purpose for BSP's requirements?
4. Operator Availability
  - Are certified operators available for deployment with the cranes?
  - Please list the number of employees you employ in the following roles:

Role/Skill	No. of employees
Senior Lifting Competent Person (SLCP)	
Person In Charge (PIC)	
Banksman	
Riggers & Slings	
Operator	

5. Past Mobilization Experience: Have you previously mobilized cranes into Brunei? If so, please describe the process and any challenges encountered
6. Risk Management: What risk mitigation measures do you employ during mobilization (insurance, contingency planning, etc.)?
7. Alternative Solutions: If mobilization is not feasible, can you propose alternative solutions (e.g. partnerships, rental arrangements, etc.)?