



شريك ميپف بروني شيل سنديرين برحد

Brunei Shell Petroleum Co Sdn Bhd  
Jalan Utara, Panaga  
Seria KB3534  
Negara Brunei Darussalam  
Website: www.bsp.com.bn

Tel: +673 3373999  
Fax: +673 3372040

2<sup>nd</sup> September 2023

Dear Sir/Madam,

**Invitation for 'Expressions of Interest' for the Provision of Call-off Telecommunication Services**

Brunei Shell Petroleum Co. Sdn Bhd (BSP) is seeking Expressions of Interest (Eoi) from companies for the Provision of Call-off Telecommunication Services.

**Tender Scope:**

The scope of work comprises of provision of project-based scope on call-off basis and services for maintenance and installation of Data communication, Radio communication, and systems in BSP operating areas onshore from Rasau, offices at KB to Muara and offshore locations including production platforms, drilling rigs, vessels, workboats & barges. The Contractor shall also be required to provide the necessary equipment, materials, tools and suitable vehicles to fulfil the scope of work and shall be in compliance with BSP HSSE Standards.

**Local Business Development (LBD)**

Brunei Shell Joint Venture (BSJV) Companies' LBD requirements are in line with the LBD Directives as issued by the Department of Energy. This scope falls under the **Core** Quadrant of the LBD Framework.

- Eoi is open for **All** companies;
- The owners of the company must actively participate in its management and day to day running of the business;
- Target for recruitment and development of suitably qualified Bruneian staff, including graduates will be part of Tender / Contract.

**Tender/Contract Schedule**

- Planned Tender Date : Q4 2023
- Contract Duration : 5 years with 1 + 1 year extension option

**Vendor Online Registration System (VORS)**

- Kindly register your company under **IT, Telecommunication Maintenance** by **Monday, 2<sup>nd</sup> October 2023**.
- For non-BSJV registered vendor, please refer to <https://www.bsp.com.bn/main/icv/doing-business-with-bsjv/getting-registered> for further information on how to register with BSJV.
- For details on Work Category and Product Group, please refer to: <https://www.bsp.com.bn/main/icv/doing-business-with-bsjv/local-business-development/products-and-services>. For existing BSJV vendors, please ensure that your company details are updated online in SMART By GEP.
- Acceptance of your company registration shall be in compliance to our registration checklist and criteria.

For any Vendor Registration related queries, kindly email to: [bsp-scm13-vendor-registration@bsp-shell.bn](mailto:bsp-scm13-vendor-registration@bsp-shell.bn).



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For any EOI related queries, kindly email [nurul-jannah.wahab@bsp-shell.bn](mailto:nurul-jannah.wahab@bsp-shell.bn) with the subject header "EOI - Provision of Call-off Telecommunication Services".

Kindly fill in the questionnaire attached herein (Appendix 1) and indicate your acceptance by ticking (✓) in the respective boxes no later than **Monday, 18<sup>th</sup> September 2023** via the [ICV Portal](#).

### **EOI Questionnaires**

In relation to expressing your interest, you are to submit proposals as per attached EOI questions. This will assist BSP in making assessment of your competency, capability and capacity (either alone or with technical support) to successfully execute the scope. Kindly respond to the questions attached here in Appendix 2. Failure to complete the EOI questions in full may result in your company not invited to tender.

This Expression of Interest shall not be deemed to be an invitation to tender. BSP shall have the right and sole discretion to reject any part or all of the response made by the Contractor. BSP shall have the right and sole discretion to determine the bidders for this tender. This letter serves solely for the purpose of obtaining Expressions of Interest and shall neither in any way be construed as to create any legal obligation on the parties responding to this advertisement nor mentioned herein. Expenses incurred in connection to this shall be borne in its entirety by the interested parties.

Yours faithfully,

For **BRUNEI SHELL PETROLEUM COMPANY SENDIRIAN BERHAD**

**Nurul Jannah Wahab**  
Corporate Supply Chain Executive



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**APPENDIX 1: EXPRESSIONS OF INTEREST FOR PROVISION OF CALL-OFF TELECOMMUNICATION SERVICES**

1. Please list down the details of all owners of your company:

Full Name	I/C Number and/or Sijil Kerakyatan (SK) /Akuan Kerakyatan (AK)	I/C Colour	Rakyat Jati/Local/ Non-Local <sup>1</sup>

2. Please complete this section by ticking YES or NO:

		Yes	No
1	Are you willing to comply with all applicable laws and regulations of Brunei Darussalam, including the Government of Brunei Darussalam’s National Retirement Scheme (SPK) requirements effective on 15 <sup>th</sup> July 2023?		
2	Please confirm that the owners of your company are actively managing the day-to-day operations of your company. (Kindly provide owner’s details in table ‘A’ provided below)		
3	Have you or any of your key personnel worked for BSJV Companies in the last 2 years? (If ‘YES’ Kindly provide details in table ‘B’ provided below)		

a) Kindly provide owner details in the table below:

Full Name	% of Shares	Actively Managing Company’s Operation (Y/N)	Position	Availability of Corporate Bank Account (Y/N)	Authorised Signatories (Y/N)

<sup>1</sup> Rakyat Jati – Brunei Citizens belonging to one of the indigenous group of the Malay race, namely, Belait, Bisayah, Brunei, Dusun, Kedayan, Murut or Tutong  
 Local – Brunei Citizens means subjects of His Majesty the Sultan and Yang Di-Pertuan holding a Brunei Yellow IC  
 Non-Local – Not ‘Bumiputra’ and ‘Local’  
 Authorised Signatories – any individual with financial authority to the Company’s corporate bank account.



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b) Please provide details of other authorised signatories of your company in the table below:

Full Name	I/C Number	Rakyat Jati/Local/Non-Local	Position in the Company

c) Please provide details of directors as per Form X of your company in the table below:

Full Name	I/C Number	Rakyat Jati/Local/Non-Local	Position in the Company

d) Please provide Ex-BSJV details (who worked for BSJV Companies in the last 2 years) in the table below:

Full Name	Position in Tenderer's Company	Involvement in Existing EOI/Tender (i.e. Tender Preparation; Contract Execution; etc)	Year Left BSJV Company	Job Title, Indicator, Department



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3. Please provide the following documentation (where applicable) including any revision made:

		Yes	No
1	Coloured copy of all owner's Brunei Darussalam Identity Card (I/C)		
2	Copy of Akuan Kerakyatan / Surat Kerakyatan		
3	Authorised Signatories Letter from the Bank		
4	Business Name Act (Section 16)		
5	Certificate of Registration (Section 17)		
6	Certificate of Incorporation of Private Companies		
7	Memorandum of Association		
8	Article of Association		
9	Share Certificate		
10	Form X		
11	Notice of Change		

I, hereby, declare that all the information provided herein is accurate and acknowledge that BSJV companies reserve the right to exclude my Company from any subsequent tenders, should there be any deviations to such information.

Signature : \_\_\_\_\_ Dated this \_\_\_\_\_ day of \_\_\_\_\_, 2023

Name : \_\_\_\_\_

Position Held : \_\_\_\_\_

Contact No. : \_\_\_\_\_ (O)

: \_\_\_\_\_ (M)

Email : \_\_\_\_\_

Duly authorised to sign EoIs for and on behalf of:

.....

..... (Registered Address)



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**APPENDIX 2: EOI QUESTIONNAIRES FOR PROVISION OF CALL-OFF TELECOMMUNICATION SERVICES**

- 1) Provide your company profile, e.g. company size, product and/or services and current resources.
- 2) Provide evidence of any similar work in the provision of call-off telecommunication services, contractual and non-contractual.
- 3) Please list down your awarded contracts (telecommunication services related) for the last 5 - 10 years (effective and expired) with details, i.e. contract title and scope summary, client's name, contact of reference (client), estimated contract value, resources used (equipment, manpower, vehicle, financial & etc.), award date and contract duration. Please provide the details as per table below:

<b>Contract Title &amp; Scope Summary</b>	<b>Client's Name &amp; Contact of Client</b>	<b>Award Date/Latest Expiry Date &amp; Contract Duration</b>	<b>Estimated Contract Value in BND</b>	<b>Resources Used</b>